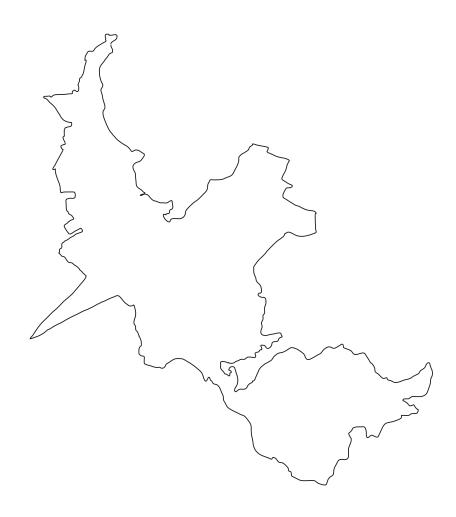
# Rotorua one-day workshop

19 August 2016

Use #tacklingpovertynz to join the national conversation



# Mayor Steve Chadwick







# Agenda

**Session 1:** Welcome

**Session 2:** Youth Presentation

**Session 3:** A National & Local Perspective

Session 4: Challenges and opportunities

**Session 5:** Observations

(the survey and discussion paper)

**Session 6:** Finale



### 1. Welcome

- McGuinness Institute,
  - Non-partisan, seven generations, walking backwards into the future
- Tour born from:
  - The TacklingPovertyNZ workshop, held in December 2015, Wellington
- Tour purpose:
  - Building and sharing ideas on 'how' to tackle poverty
- Tour outcomes:
  - List of hows, determined by the community
  - Network of workshops
  - Mayors meeting with the Minister of Finance
- Photos will be taken

TacklingPovertyNZ 2016 tour dates Kaikohe (Far North) Friday, 16 September 2016 Kaitaia (Far North) Kaikohe Memorial Hall. Thursday, 15 September 2016 Memorial Avenue, Kaikohe Te Ahu, Cnr Matthews Ave & Rotorua Friday, 19 August 2016 Concert Chamber, Sir Howard Morrison Performing Arts Centre 1170 Fenton Street, Rotorua Manawatu Monday, 15 August 2016 Manfeild Suites, 59 South Street, Feilding Wednesday, 31 August 2016 Waikanae Surf Lifesaving Club, Grey Street, Gisborne Queenstown Tuesday, 29 March 2016 Queenstown Memorial Centre, 1 Memorial St. Queenstown 9300

Wendy McGuinness
CEO, McGuinness Institute

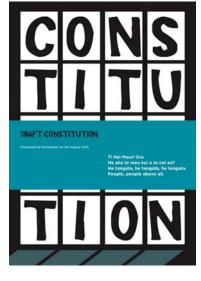




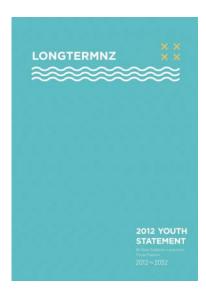
IF THE WILD BIRD INSIDE YOU COULD CRY OUT NIGEL BROWN



StrategyNZ 2011



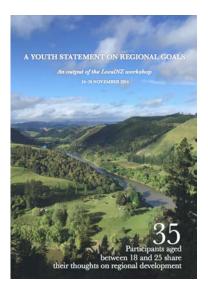
EmpowerNZ 2012



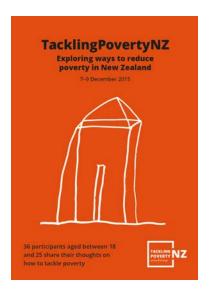
LongtermNZ 2012



LivingStandardsNZ 2013



LocalNZ 2014

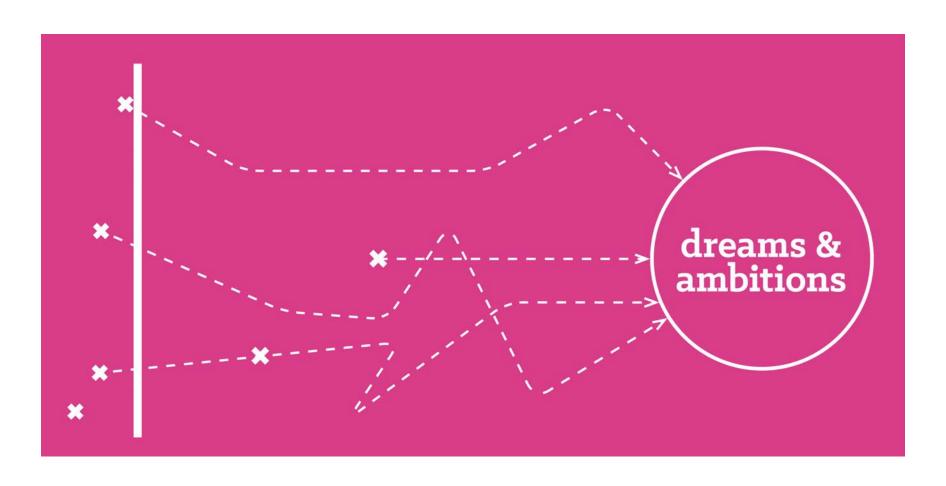


TacklingPovertyNZ 2015

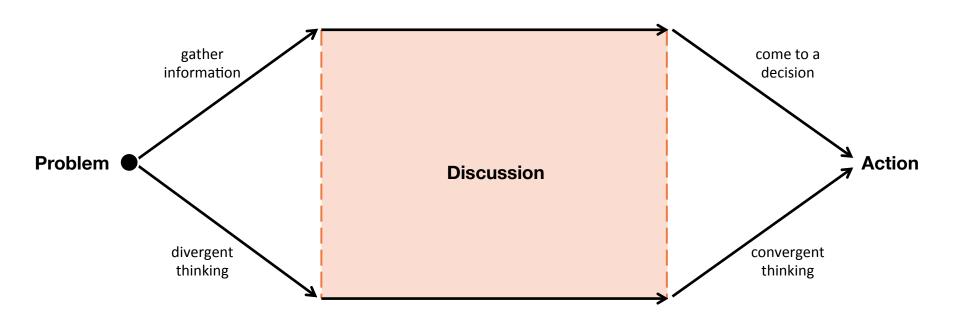


ForesightNZ 2016

## LivingStandards Metaphor

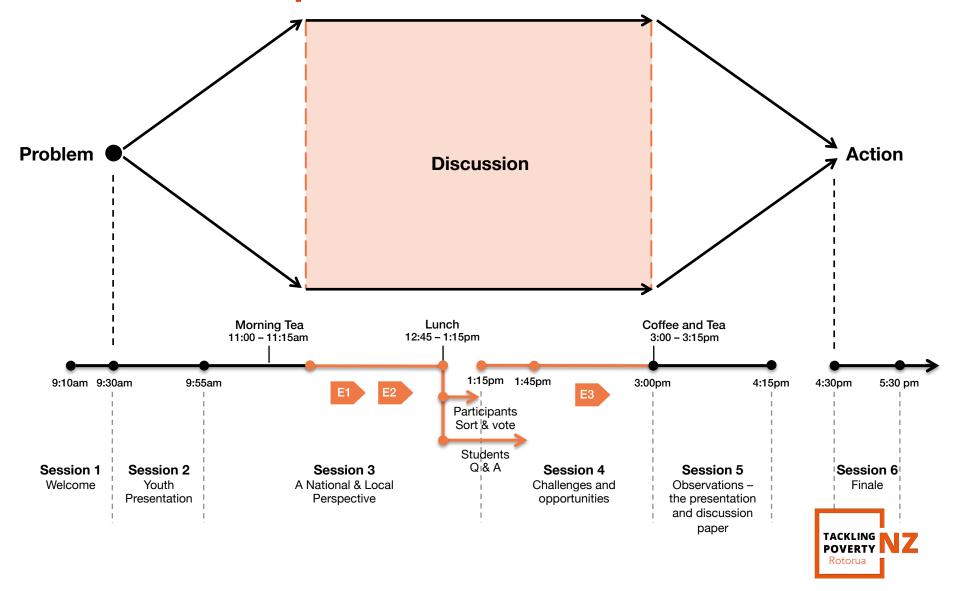


# Workshop Programme





# Workshop Programme



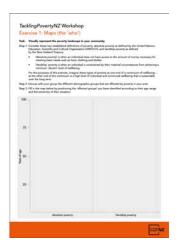
### Three Exercises

Build and share ideas on how we might tackle poverty

Exercise 1 'who'

Exercise 2 'the ideas'

Exercise 3 'the how'





xercise 3: Seven ways	(the how)		
int: Develop seven specific, actionals			
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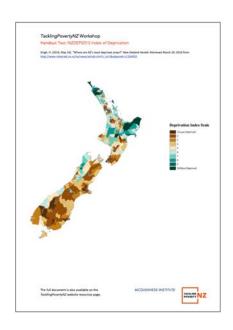
### Three Handouts

Hand out 1

Hand out 2

Handout 3









# Baby Box





# 2. Participants from the 2015 TacklingPovertyNZ Workshop

Ali Bunge, Anna-Marei Kurei, Elaina Lauaki-Vea, Caitlin Papuni-McLellan, Caroline Simmonds, Nathan Williams and Xindi Zhang









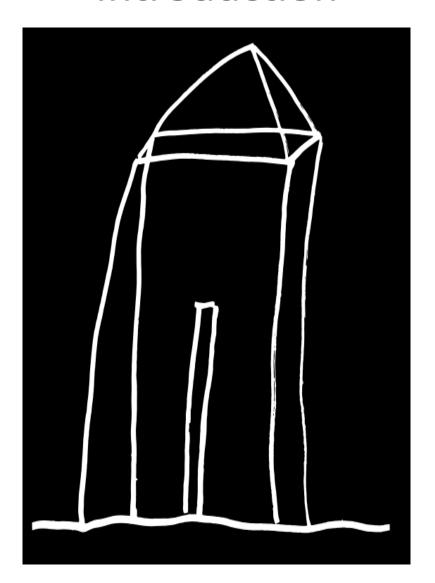








### Introduction





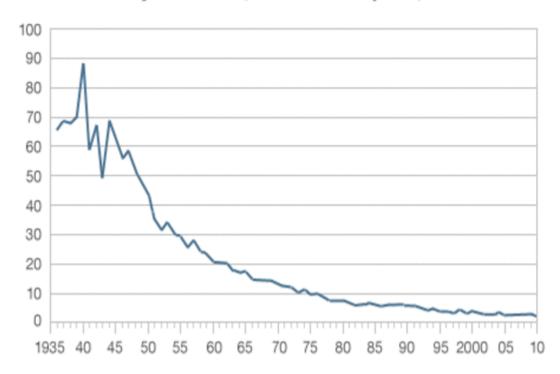
### Community





#### Community

#### Infant mortality in Finland, 1936 to 2010 per 1,000 births



Source: Statistics Finland

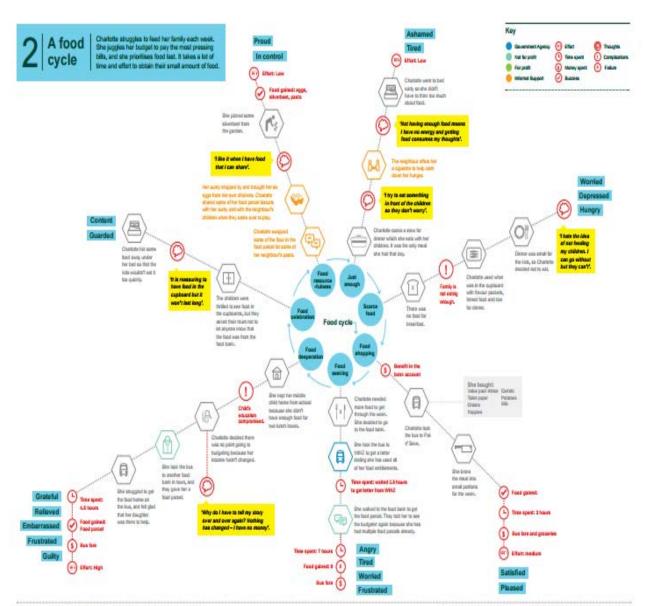


#### **Social Services**





#### Social Services





## Five Myths about poverty in New Zealand

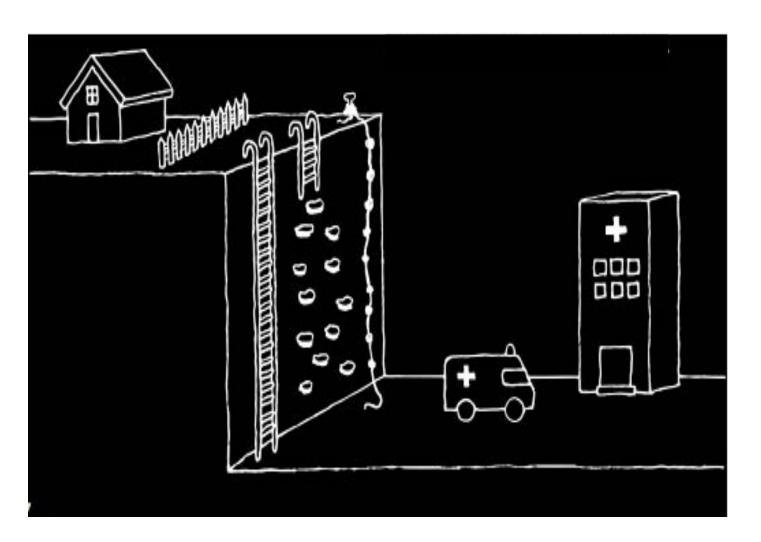
#### Participants:

Matthew Bastion, Ali Bunge, Te Wai Coulston, Mitchell Denham, Felix Drissner-Devine, Adena Emanuel, Monique Francois, Sophie Goulter, Rangi (Emilou) Hohaia, Lydia Hollister-Jones, Rayden Horton, Eden lati, Lisa Jagoe, Alexander Jones, Apurva Kasture, Anna-Marie Kurei, Elaina Lauaki-Vea, Karina Liddicoat, Maddie Little, Shannon Macmillan, Elizabeth Maddison, Brooke Merrick, Tara Officer, Brad Olsen, Caitlin Papuni-McLellan, Tiria Pehi, Zoe Pushon, Caroline Simmonds, Caitlin Smart, Regan Thwaites, Morgan Watkins, Callum Webb, Nathan Williams, Rongorito Wirihana Te Rei, Sam Yoon, Xindi Zhang.





### Five Myths About Poverty in New Zealand





#### Employment





### **Employment**



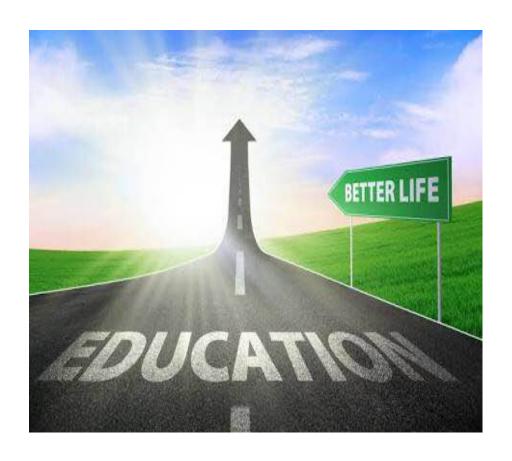


#### Education



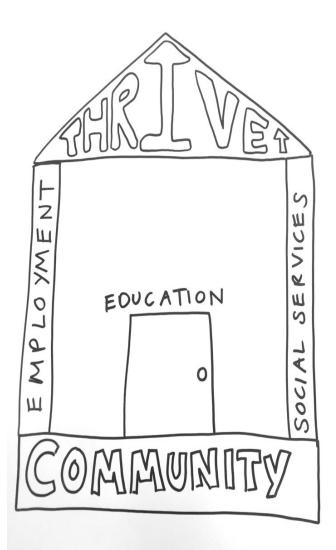


#### Education





#### Conclusion





## 3.1 Dr Girol Karacaoglu

Chief Economist, New Zealand Treasury

1. NZ Treasury Living Standards Framework





Wellbeing,
Poverty,
and Public Policy

NZ Treasury's Living Standards Framework





#### **Purpose of Public Policy**

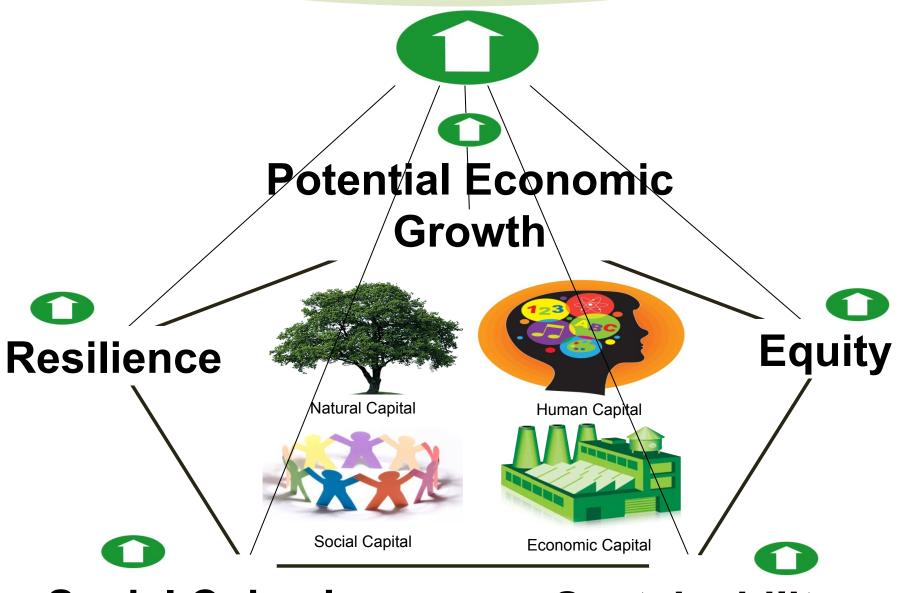
To help people live the kinds of lives they have reason to value ...

... by increasing their opportunities and capabilities, and incentives, to contribute to economic and social life, and benefit from their contributions.

# Comparing the Better Life Initiative to NZ Treasury 'Living Standards Framework'

#### **OECD** well-being dimensions **NZL Treasury's Indicators for Measuring Living Standards** Individual well-being Income Income and wealth Wealth Jobs and earnings **Employment** Leisure Housing Education/Skills Health status Health Trust Work and life balance Security Education and skills Environment Subjective well-being Social connections Civic engagement **Treasury's Living Standards Framework** and governance Environmental quality Personal security Subjective well-being FINANCIAL & PHYSICAL HUMAN SOCIAL NATURAL Financial Wealth Skills Stocks Institutions Climate (examples) Health Biodiversity Infrastructure Sustainability of well-being over time Natural capital Human capital affect Economic capital Social capital Employment Income Environmental services Freedom Flows Consumption Lelsure (examples) **Amenities** Security In-kind services Innovation

#### Intergenerational Wellbeing

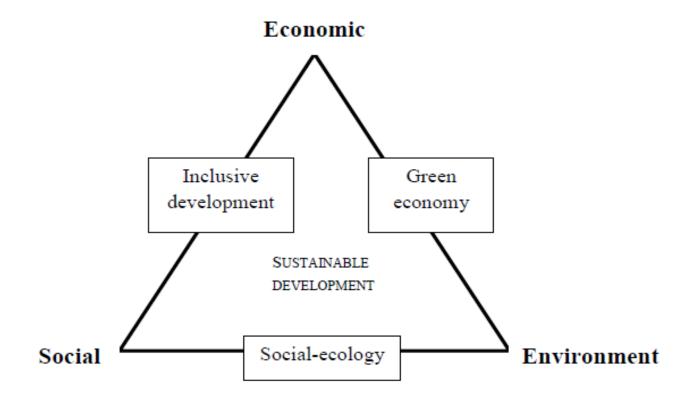


**Social Cohesion** 

**Sustainability** 

# Sustainable Increase in Wellbeing requires an Integrated Approach to Environmental, Social and Economic to Policy

Figure 1: the three linkages of sustainable development



#### **Stylised Model**

- Wellbeing is a function of a marketable consumer good, as well as leisure and good health and a set of outcomes with "public good" attributes clean environment, social cohesion, equity (across society and generations), sustainability, and resilience to major economic, social and environmental shocks.
- Sources of wellbeing are the capital assets that comprise "comprehensive wealth" – economic, human, natural and social capital.
- These capital assets influence wellbeing both directly, and indirectly through the production function.

#### **Stylised Model (continued)**

- Production of the single consumable, and internationally tradeable, good uses both clean technology (using skilled labour) and dirty technology (using unskilled labour).
- A very important source of the growth potential of an economy is productivity growth underpinned by science-based innovation.
- Innovation-embodying human and physical capital can be generated through domestic investment or by importing them from the rest of the world.
- International human and economic capital are attracted to the small open economy because of its relatively high quality of life (reflecting its physical environment and social cohesion), and its offer of relatively high material wellbeing.

#### **Policy Framing**

- Purpose of policy is to enhance wellbeing on a sustainable and equitable basis.
- Sustainability should be framed in terms of the sustainability of wellbeing, not of individual capital stocks (or aggregations of capital stocks such as natural capital etc).
- Capital stocks are often substitutes for each other in the generation of wellbeing (both across broad categories and within categories)
- The focus of policy therefore should be on ensuring that there are mechanisms to encourage the optimum use of (and investment in) combinations of capital stocks (both across and within categories) towards generating sustainable wellbeing [i.e. "comprehensive investment" (or "genuine savings")].

#### **Policy Framing (continued)**

- This is not to deny the existence of critical levels for all ecosystems environmental, social and economic – these are complementary in nature.
- Moving from the quantitative notion of the limits to growth based on the scarcity of natural resources (or natural capital stocks), to the criticality of preserving the regulatory systems of natural capital.
- Focus on the climate system (global warming) and biodiversity as critical and complex systems of regulatory functions.
- Very significant intergenerational considerations.

### **Poverty**

- Poverty is a complex construct which is not just about the income a household has access to; it includes whether households have adequate resources that meets basic needs.
- Poverty is about exclusion.
- The Treasury's advice emphasises that living standards are enhanced if everyone has the capability and opportunity to participate in society. It is assumed that if people do not have their basic needs met they do not have adequate capabilities and opportunities to participate.

#### **Policy Triangle for a Wellbeing State**

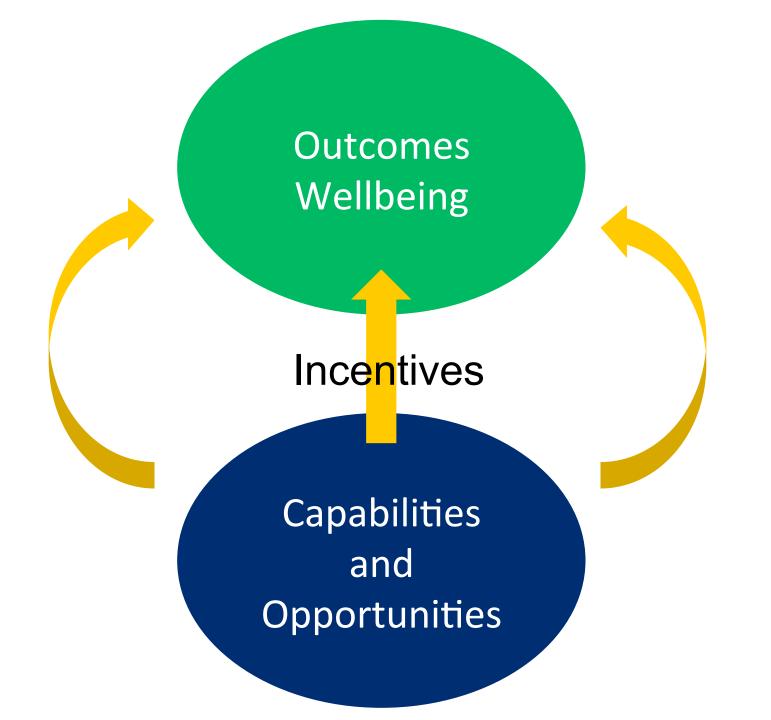
Clear vision for NZ

Incentives and investments towards "clean technology"

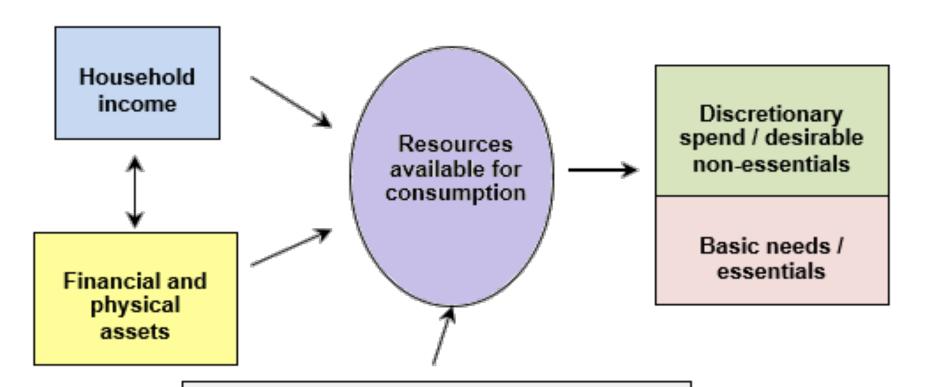
Economic, social, environmental Infrastructure (incl. institutions)

Basic income, health, housing, education for all

History, Cultures, Values



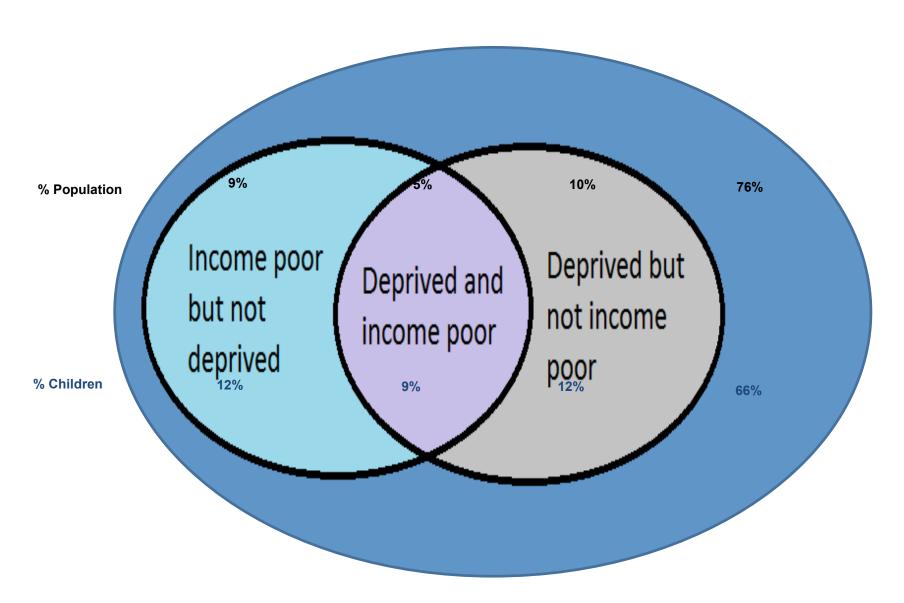
## **Description of Poverty in NZ**



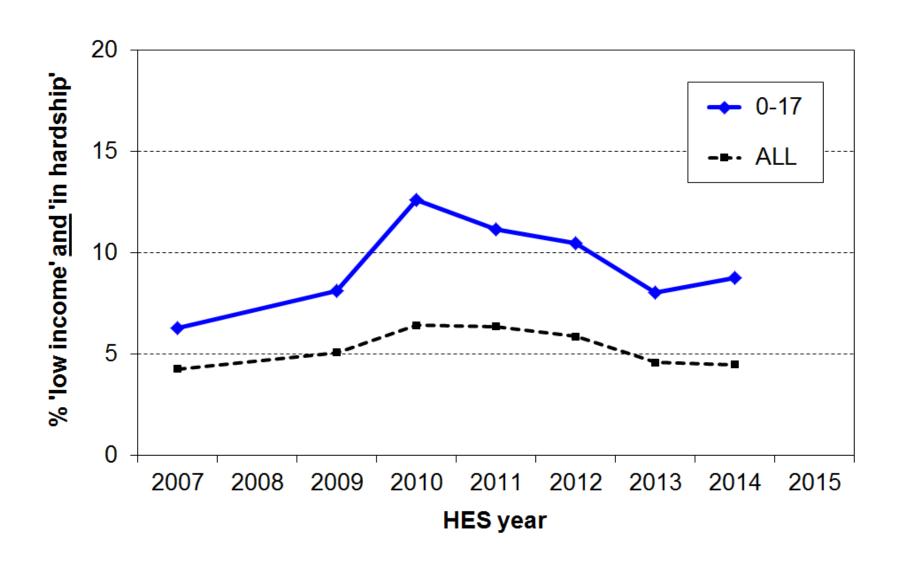
#### Other factors

e.g. assistance from outside the household (family, community, state), high or unexpected health or debt servicing costs, lifestyle choices, ability to access available resources

## **Big Picture**



#### **Recent Trends**



## How are we using it?

#### **PROSPERITY**

Economic growth

#### **INCLUSIVENESS**

Social inclusion

Increasing equity

Economic Capital
Human Capital
Natural Capital
Social Capital

#### **SUSTAINABILITY**

Sustainability for the future

Resilience

#### Summary of our advice on policy priorities

Short-term

Medium-term

Long-term

Inclusion: lifting outcomes for disadvantaged New Zealanders

Reducing child poverty and supporting inclusion: expanding smart social sector investment and helping those on the lowest incomes.

A continued shift towards investment in effective social sector interventions that improve long-term outcomes, reduce long-term economic, social and fiscal costs and focus on those most in need.

Sustainability: sustaining wellbeing across generations

Prosperity: boosting productivity and international connections Sustaining the wellbeing-generating capacity of comprehensive wealth (all capital stocks).

#### Microeconomic and state sector reform

Increasing the responsiveness of housing supply, improving natural resource management and lifting state sector effectiveness.

#### Internationallycompetitive business environment

Continued strengthening of international connections and 'behind the border' policy settings.

## **Environmental and fiscal challenges**

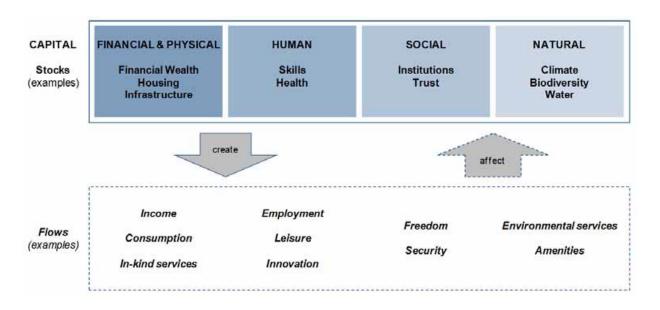
Managing the risks and costs to New Zealand of climate change and demographic fiscal pressures.

## Long-term productivity

Tertiary education and infrastructure are two key priorities for long-term productivity performance.

## **Investment Approach**

#### **Investment Approach**



Higher Living Standardsthe outcome for investment approach

Key shift: broadening our perspectives beyond fiscal impacts and cost control.

Should be able to give investment advice on building the capital stocks that takes account of the full range of government levers, and community or societal impacts.

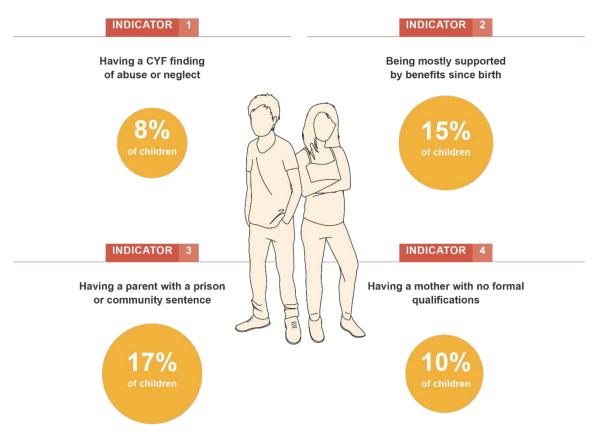
#### **Ideal Picture**

- Main focus is on investing towards sustainable wellbeing.
- What should we be investing in?
- What works integrated electronic database on what is working across the world and in different communities?
- Randomised control trials to test if "what works" is actually working.
- Implementation through contracting for outcomes, using a selection of delivery mechanisms involving communities.

## Social Investments Insights

#### Four key indicators of high risk - Children aged 0 to 14

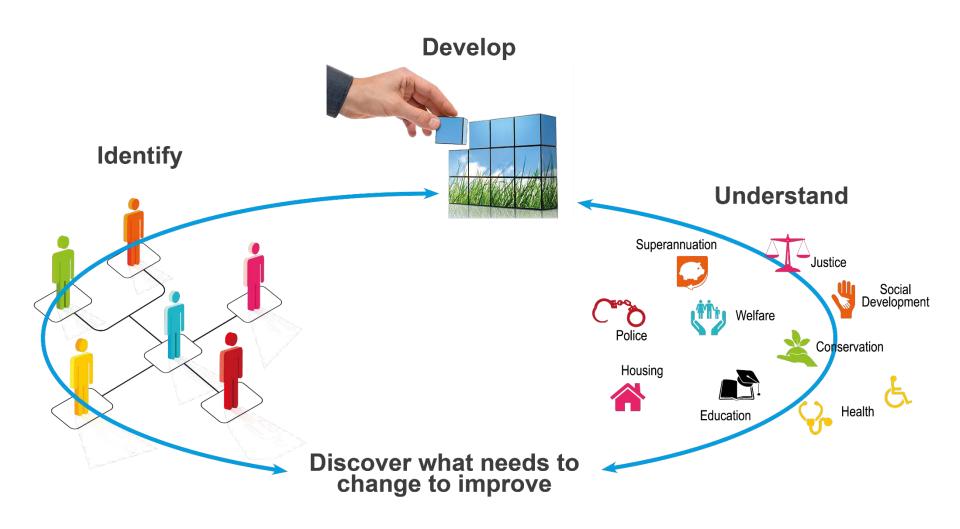
Using information collected by government agencies we can identify four indicators that are associated with having poor outcomes later in life. These are:



Although these four indicators are associated with poor future outcomes, they may not cause poor outcomes directly. Instead they may be linked to other things that lead to poor outcomes.

The analysis and online tool have been made possible through Statistics NZ's Integrated Data Service. Through the collection of data from across the public sector (such as health, education and justice), Statistics NZ are enabling the analysis and understanding needed to improve social and economic outcomes for New Zealanders.

## Social investment in practice



## 3.2 Dame Diane Robertson

Chair, Data Futures Partnership Working Group



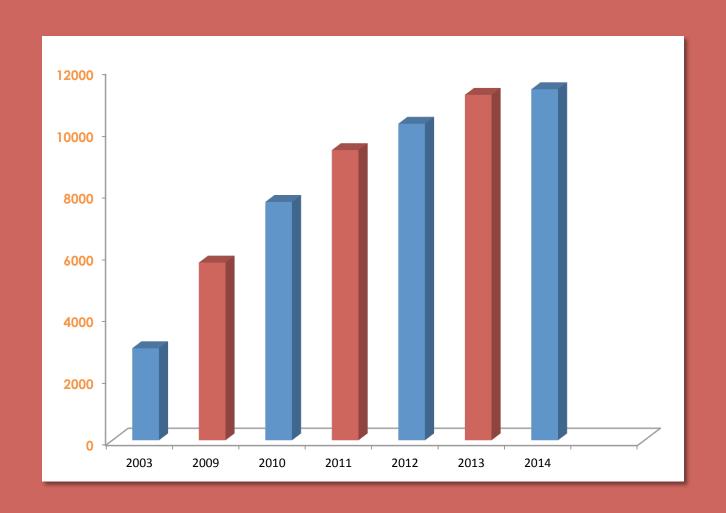




Aucklanders helping Aucklanders



## Food Parcels 2003 - 2014





#### **Team**

- Diane Robertson, CEO/City Missioner Design and Implementation
- Researchers: Professor Darrin J Hodgetts, Professor Kerry Chamberlain, Dr Shiloh Groot
- Project Assistants: Yardena Tankel, Emily Garden
- Participants: 100 families (40% Maori, 25% Pacific Islander, 22% European); 80% of the group were women



## Methodology

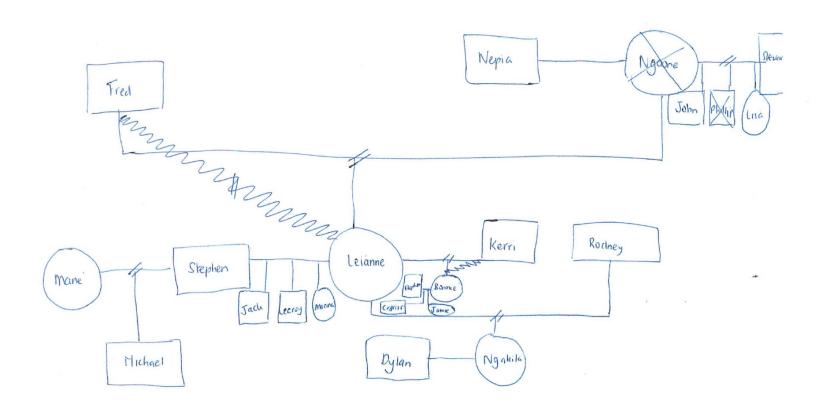
#### **Mapping Tools:**

- Genograms
- Service Maps
- Debt Maps

#### 26 Interviews over 12 months:

- Verbal
- Transcribed (every sixth interview)







## **Key Themes**

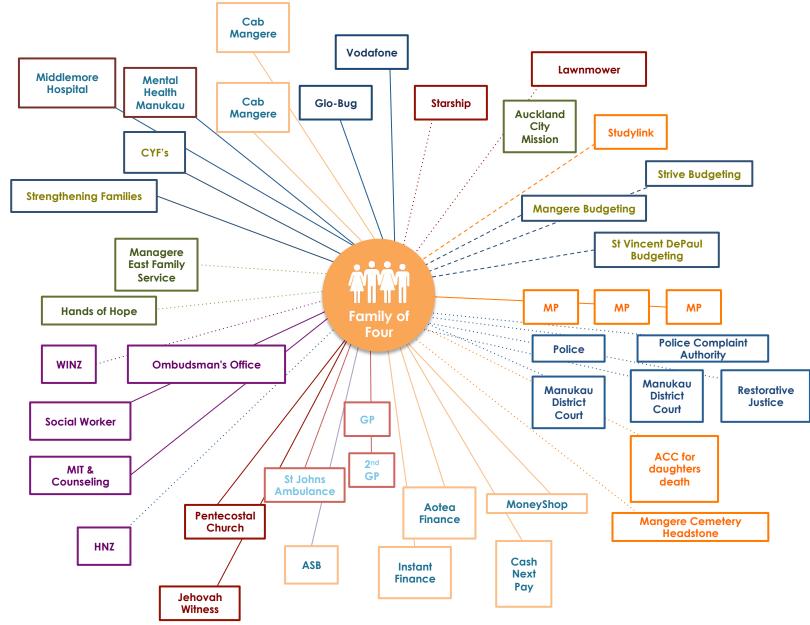
- Housing
- Service and Agency Engagement
- Finances (Debt)
- Health
- Food
- Justice
- Education
- (Un)employment



• FAMILY 100



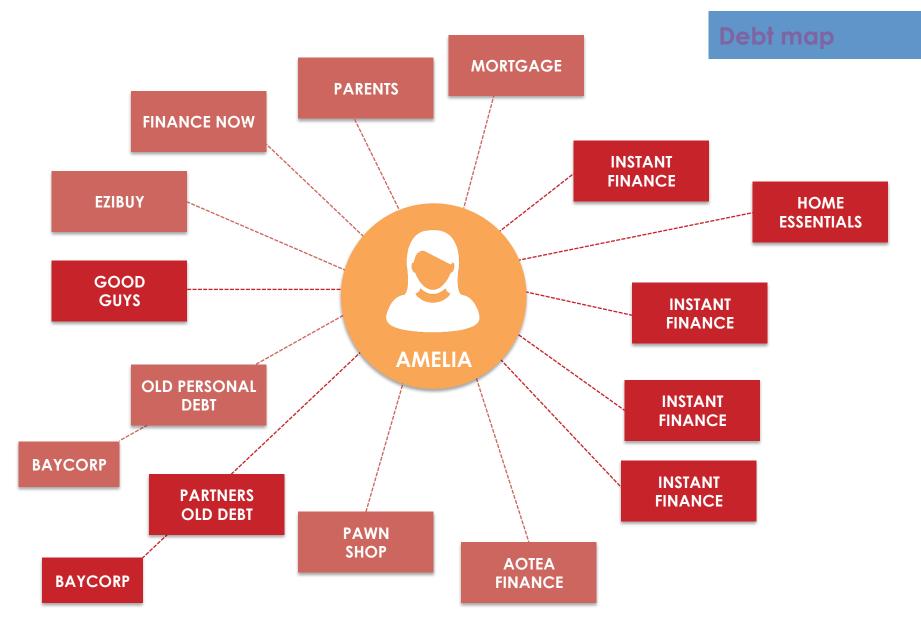














## Deserving

## Undeserving

**Productive** 

Hard working

Grateful

**Good parents** 

Good neighbours

Honest

Trustworthy

Stable

Drug users

Lazy

Ungrateful

**Bad parents** 

Have babies for money

Cheat the system

**Fraudsters** 

Violent



## OUR CURRENT WAY OF DEALING WITH PEOPLE IN POVERTY

- 1. Ensure families income is so low that food becomes a discretionally item
- 2. Fine people for not being able to afford car registration or warrants
- 3. Fine "offenders" more when they cant afford their fines
- 4. Apply benefit sanctions if a person fails to turn up to an interview



- 5. Cut a woman's benefit if her partner fails to attend an interview
- 6. Charge families more for power, credit and housing
- 7. Provide families with sub-standard housing
- 8. Reward people who want to work with with low paid jobs on zero hour contracts
- 9. Ensure jobs are at unsociable hours away from transport routes
- 10.Talk about "those" people
- 11. Vilify them in the media



#### **Charlotte's Family**



THINKPLACE THINKPLACE TO THE Family 100 Project

The F

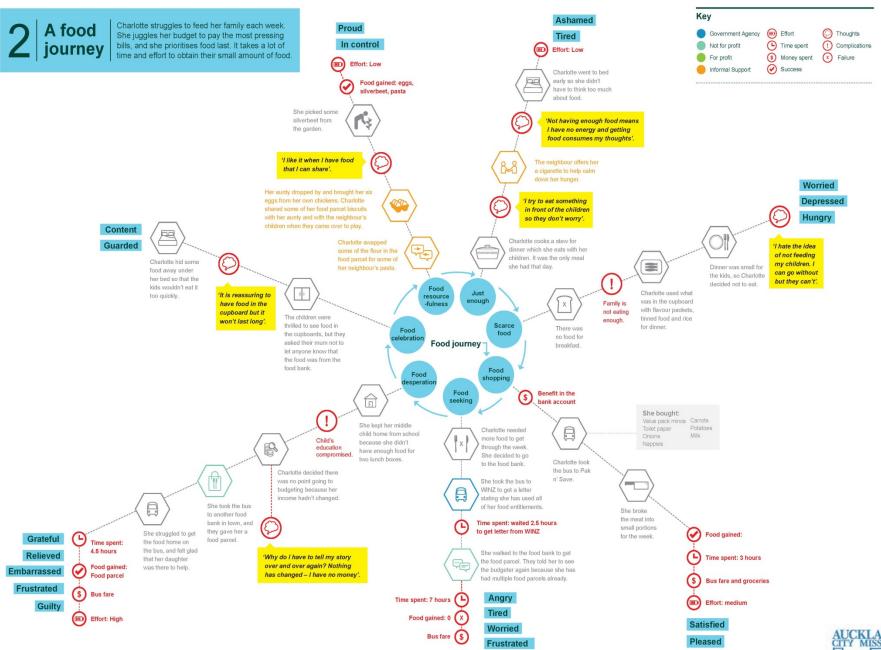
Charlotte lives in Auckland and is a mother of three children; a boy aged 13 and two girls aged 7 and 14 months. She recently left her partner due to his unpredictable behavior, so she is now parenting alone.

#### Charlotte grew up in difficult circumstances.

Her father was abusive to both her and her mother and routinely moved in and out of the family home. Although her father worked full time, his transient nature in the home meant that Charlotte's mother often had to rely on benefits to support the family. Charlotte had her first child when she was 17 and then left home to start a new life with her partner. They went on to have two more children together.

Charlotte currently lives in a Housing
New Zealand rental property and is receiving
the Sole Parent Support benefit. That payment
often falls short and she cannot quite make ends
meet. During these times of financial shortfall,
she sometimes approaches finance companies
for help or purchases clothing for the children
or household goods from mobile trucks that show
up in her area. To meet her family's needs, she
also gets support from food banks, WINZ, family,
friends and neighbours





# What participants are saying

```
My situation is a "Catch 22"
```

"I feel trapped."

"I feel really overpowered."

"I feel degraded; asking for help can be degrading."

"I feel targeted as an individual because of the lack of income that we have in our household."

"It's degrading. It's inhumane. That's what it is – it's inhumane."

"I more or less thought there was no light at the end of the tunnel, I felt like I was knocking my head against a brick wall."

"It's more than too small, it seems like we're waiting to die."



"The project has given me space to have my voice heard."



## Thank you.

www.aucklandcitymission.org.nz



## 3.3 Judge Louis Bidois



- Strengthening unions and protectionism
- More regulatory controls
- Less punitive sentences



## 3.4 Potaua Biasiny-Tule

Te Tatau o Te Arawa member

"Here in Aotearoa, if you are born into poverty and raised in poverty, you will more than likely die in poverty..."



Prof Manuka Henare Stats NZ Hui 2015





## 3.5 Laurie Watt

Paearahi (navigator), Te Arawa Whanau Ora





## **Our View**

Exploring new ways to reduce poverty in Aotearoa NZ



## Background

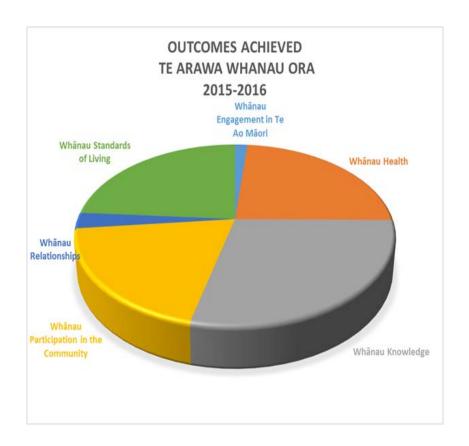
The role of Paearahi in Te Arawa Whanau Ora

 The context is from working with Maori but all people who are poor are effected

 In this room we understand what poverty is – not how it feels

## What is the poverty scene in Rotorua

Discuss what you are seeing and experiencing in your work



There were 355 Whanau

963 Individuals

91% are Maori

551 Goals

604 Outcomes

## Ideas for national change

- 1. Education is the key lever for change change the curriculum
- Relationship skills
- Financial skills
- Education leads to employment employment to income income to lifestyle change

For Whanau direct applications that support achieving the Whanau ora Outcomes

69% have an income of less than \$30,000

33% are employed 30% unemployed 25% students 4% Retired 6% Disability

## Ideas for national change

2. Connection to whanau and land are the key support mechanisms for whanau – Encourage this through national support for cultural/reo/identity programmes

Whanau who are connected are proud, confident, have values and a community/communal responsibility

## Ideas for national change

3. The first 1000 days — make this a national priority and focus

Whakamarama: facilitating enlightenment and understanding

Whakamatomato: ensuring flourishing healthy families

Whakato: educating whanau to develop positive healthy behaviours and practices

Whakakaha: facilitating strong whanau that are resilient in response to adversity

HAKAMARAM **Build trust** Skill to communicate Learn to love learning Learn identity

Whakaranga: ensuring stability and security

## Exercise 1: Who

#### TacklingPovertyNZ Workshop

Manawatu, 15 August 2016

#### Exercise 1: Maps (the 'who')

#### Task: Visually represent the poverty landscape in your community

Step 1: Consider these two established definitions of poverty: absolute poverty as defined by the United Nations Education, Scientific and Cultural Organisation (UNESCO), and hardship poverty as defined by the New Zealand Treasury.

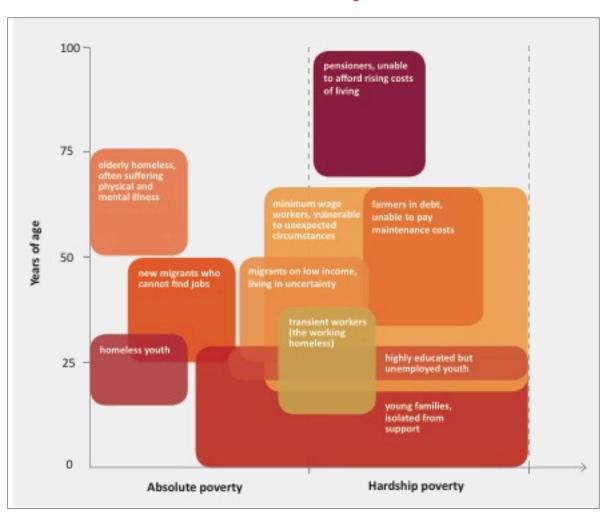
- 'Absolute poverty' is when an individual does not have access to the amount of money necessary for meeting basic needs such as food, clothing and shelter.
- 'Hardship' poverty is when an individual is constrained by their material circumstances from achieving a minimum 'decent' level of wellbeing.

For the purposes of this exercise, imagine these types of poverty as one end of a continuum of wellbeing – at the other end of the continuum is a high level of individual and communal wellbeing that is sustainable over the long term.

Step 2: Discuss with your group the different demographic groups that are affected by poverty in your area.

Step 3: Fill in the map below by positioning the 'affected groups' you have identified according to their age range and the extremity of their situation.

## Queenstown example of the map



## Exercise 2: The Ideas

TacklingPovertyNZ Workshop		Name:
Exercise 2: Po	ost-its (the 'ideas')	
Task: Think about hor come about	w and why poverty affects different groups in	n different ways and how change could
Amening Application of Application of the Control o	nd column with the 'affected groups' identified	
column with you	ir group the issues that these groups are faced v ir ideas and observations on how change could o	come about.
Step 3: Write your ideas	and observations on post-its to present to the p	plenary and display on the wall.
Please use this space to resource in the group w	jot notes down during the panel discussion. Th ork that follows.	is worksheet will then provide a useful
Affected group (from Exercise 1)	How and why they are affected	
(1011) 2.12.12		

# Lunch: Participants – Sort and vote ideas

Build and share how we might tackle poverty

## Lunch: Students - Q & A







2. Dame Diane Robertson

## 4.0 Challenges and opportunities

- 1. Get the most out of everyone in the group What do you think, feel, see going forward? What are we missing? What is getting in the way?
- 2. Develop consensus: test assumptions, deal with myths
- 3. Build and share solutions
- 4. Strategy is about choice What ideas should we focus on? What should we say no to?
- 5. Successful strategy is about pitch Turning 'the hows' into actions
- 6. Identify who needs to do what 'to bring about change' What local players and/or national players?

## **Exercise 3: The How**

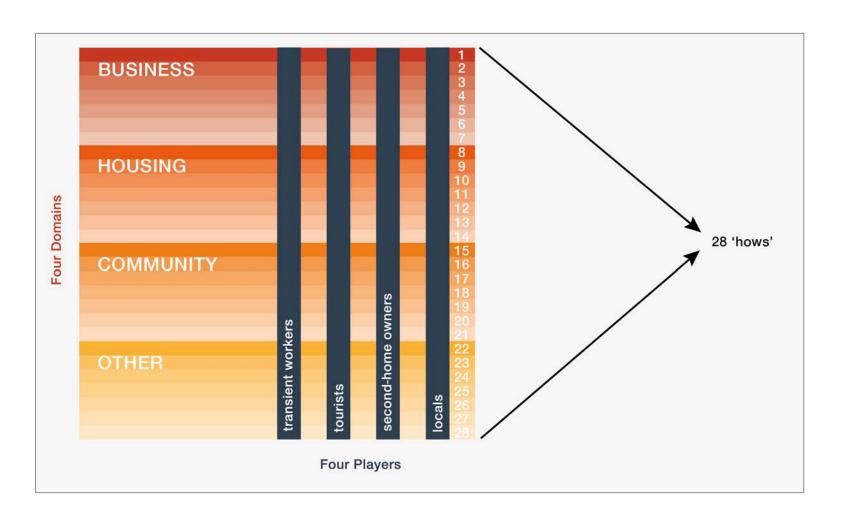
TacklingPovertyNZ Workshop	Name:	
Exercise 3: Seven ways (the '	Manawatu, 15 August 2016	
Task: Develop seven specific, actionable ways to	o address the issues	
Step 1: Brainstorm with your group possible ways to chosen. Record your thinking in the left-hand		t come under the domain you have
Step 2: Narrow your ideas down into seven actions of level (please specify). You will present these presentation.		
Please use this space to jot notes down during the resource in the group work that follows.	panel discussion. This	worksheet will then provide a useful
Ideas and possible actions (specific ideas from Exerci	se 2) Seven hows	

# Queenstown example of '7 hows' by topic

### 3.3.1 The housing domain

- 1. Working harder to collect and analyse local data and information on housing.
- Charging Queenstown house owners who do not live in or rent out their property for at least nine months a year higher rates to fund social and affordable housing initiatives.
- Exploring different house ownership models to give families the opportunity to own housing. This would provide a 'stepping stone' towards individual home ownership.
- 4. Exploring ideas such as requiring businesses of a certain size to provide: Housing for workers as part of their resource consent (this would involve working with the local council), free buses and/or paying staff from when they leave/arrive home.
- Addressing the problem of short-term tenancies by speaking to the Ministry of Business, Innovation and Employment about changing the way the tenancy form is formatted to suggest the possibility of long-term tenancy.
- 6. Raising commercial rates and then using as additional funding for building and accommodation projects.
- 7. Changing zoning and intensification rules whereby local councils would get a percentage of the increase in property value that has come about as a result of re-zoning. This money could be used for building and accommodation projects.

# Queenstown example of '28 hows' by players



## Queenstown example of survey

(we will email you a link to complete the survey in the next few weeks)



# Queenstown example of discussion paper



Final Draft As at 20160622

We need to develop a shared vision for the things we value and want to protect here in Queenstown.

Nicole Lowery, local school teach

People living in poverty aren't necessarily going to match the image we have been trained by the media to associate with poverty. They could be living next door to you, they could be your child's best friend at school. We need to open our eyes and look.

Vanessa van Uden. Mavor Oueenstown Lakes Distri



WE NEED TO IDENTIFY AND EXPLORE SOLUTIONS. GOVERNMENT (LOCAL AND CENTRAL), BUSINESSES AND COMMUNITIES WILL ALL HAVE ROLES.

Long-term renters leaving the district is heartbreaking as they are the coaches of our sports teams, the PTA committee members and the volunteers of our community.

Niki Mason, Happiness Hou

To maintain a world-class tourism destination as well an amazing place to live, we must consider how to best build and maintain a resilient, vibrant and connected community.

Marie Day, Queenstown Lakes District Council

We shouldn't be able to say you can't live here, but it is actually coming down to that.

Hine Marchand, Salvation Arm



Businesses can be real drivers of change within the community and it is essential that they are present when we discuss how to tackle poverty.

Tal Yochay, participan



### Where are you on the transition to a talent based economy?

Job-based economy

#### Talent-based economy

#### Organisational Structure

Hierarchical (controlling)
Change is made from the

Networked (evolving

Change is made by people building and sharing ideas. The best ideas are then woven into the organisation

#### Type of thinking

Fast thinking (reactive)

top down

Looks backward to predict the future

Tends to respond to the noise and those that are perceived to have power (often overreacting) Slow thinking (proactive)

Looks forward (does not believe in predicting the future but instead focuses on understanding a range of possible futures)

Creating space for foresight, research, observation, hacking ideas, stresstest thinking and reflection — what is happening in the external landscape?

Talent tends to have wide knowledge and diverse networks while maintaining the ability to focus intensively when required

#### Output focus

Goal-orientated

Team and task-orientated

#### Metrics most commonly used

#### Quantity

Key question: How do we store and search all of this data? (The problem is information overload) Quality

Key question: How can we mine the data so we get the information we need? (The problem is how to curate the information to develop strategic knowledge)

#### Communication

Embraces traditional marketing and media tools (one-way)

Embraces the digital revolution, design and storytelling and engages with social media in a considered and responsive manner

#### Risk

Identifies and manage risk events

Considers deeply its risk appetite and risk profile and uses this information to better position itself against a range of events (where possible improving its position when negative events happen)

#### Funding

Banks

In additions to banks: crowdsourcing, microfinancing and other forms of collaboration

#### **Pivot Point**

When the CEO changes

To be innovative, robust

and resilient

To be the best

When the external landscape changes

#### Aim

To be creative, adaptive and agil (antifragility)

To be butter

#### \_\_\_\_\_\_

### "A place where talent wants to live"



- Sir Paul Callaghan

Watch Sir Paul Callaghan's 20 minute video: StrategyNZ: Mapping our Future workshop: A place where talent wants to live on our YouTube Channel, 2011

"Never worry about the things you are not good at. Discover what you are good at and do that, and do it with commitment. But always respect those whose talents are different from your own."

"Never underestimate the capacity of those younger than you to surprise you with their talent. Learn from them, and always revel in the opportunity to combine talents to build a team."

Read Luminous Moments, Bridget Williams Books, 2014

#### What is talent?



The Institute discovered from 30 in-depth interviews we undertook with New Zealanders in 2013 that talent was best defined in terms of three components: character (the key component), personality, and a commitment to learning and practising skills. Read the interviews in the *TalentNZ Journal* – see <a href="http://talentnz.org/2013-journal-interviews">http://talentnz.org/2013-journal-interviews</a>. Interestingly, these ideas around talent have also been developed by the World Economic Forum (see below).

#### 21st-Century Skills



To uncover the skills that meet the needs of a 21st-century marketplace, in 2015 the World Economic Forum conducted a meta-analysis of research about 21st-century skills in primary and secondary education. They distilled the research into 16 skills in three broad categories: foundational literacies, competencies and character qualities – see http://widgets.weforum.org/nve-2015.

### How do you create a talent based economy?

#### Grow



- Put the student at the centre
- 2. Build curriculums fit for the future
- Incentivise young people who want to be makers
- Incentivise young people who want a university education to complete their undergraduate degree in New Zealand
- 5 Cultivate new talents
- Promote storytelling (Pūrākau)
- 7. Seek out a youth voice

#### Attract



- . Map the ecosysten
- Identify the talent you want
- 10. Attract international talen
- 11. Showcase existing talent
- Showcase hard infrastructure
- 13. Showcase soft infrastructure
- 14. Provide an appropriate rewards package

#### Retain



- 15. Use the talents we have
- 16. Provide clear career pathways for individuals
- 17. Foster a caring and enjoyable environment (Manaaki)
- 18. Focus on creating a good entry and exit
- 19. Combine talents to build effective teams
- 20. Communicate future intentions
- 21. Share community goals

#### Connect



- 22. Take responsibility for connecting
- 23. Connect existing talent with a purpose
- 24. Create twinning opportunities
- 25. Embrace diaspora
- 26. Create hubs
- 27. Create an online presence
- 28. Manage logistics by aligning people, data, products and services

## Thank you Rotorua

19 August 2016



Use #tacklingpovertynz to join the national conversation

