



**MCGUINNESS FOUNDATION
TRUST**

Annual Report

FOR THE YEAR ENDED 31 MARCH 2023

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Entity Information

The McGuinness Foundation Trust For the year ended 31 March 2023

'Who are we?', 'Why do we exist?'

Legal Name of Entity

The McGuinness Foundation Trust

Entity Type and Legal Basis

Charitable Trust

Registration Number

Charities Registration Number: CC10457

Entity's Purpose or Mission

To distribute donations in accordance with the strategic objectives set by the Trustees. McGuinness Institute, the subsidiary company, is a non-partisan think tank working towards a sustainable future, contributing foresight through evidence-based research and policy analysis.

Entity Structure

Trustees consisting of two members. Entity includes a subsidiary limited liability company named McGuinness Institute Limited.

Main Sources of Entity's Cash and Resources

Willis Bond is the core funder of both the entities. McGuinness Institute, the subsidiary company, also collaborates with many other institutions.

Main Methods Used by Entity to Raise Funds

Main methods to gather funds is through donations or cost-recovery of direct costs of workshops and other events.

Entity's Reliance on Volunteers and Donated Goods or Services

Reliance on donated services, as well as a good working relationship with a number of other parties that have an interest in a common goal. These include other organisations and individuals. Donated services include occupancy costs for McGuinness Institute Limited of \$93,241.33 from Willis Bond and Co. Limited.

Approval of Performance Report

The McGuinness Foundation Trust For the year ended 31 March 2023

The Trustees are pleased to present the approved financial report including the historical financial statements of The McGuinness Foundation Trust for year ended 31 March 2023.

APPROVED

Signed by:

FC47EEE9437B49B4

Mark McGuinness

Trustee

Date 18/12/2023

Signed by:

E5327375F2BE7293

Wendy McGuinness

Trustee

Date 12/12/2023

Statement of Service Performance

The McGuinness Foundation Trust For the year ended 31 March 2023

'What did we do?', 'When did we do it?'

Description of Entity's Outcomes

To distribute resources donated by philanthropists to individuals and organisations who's goals align with the strategic objectives set by the Trustees.

- To build public policy capability in 18-25 year olds through employment
- To build public policy capability in 18-25 year olds through workshops
- To prepare non-partisan research and policy advice on NZ's long term future
- To contribute to the wellbeing of New Zealanders and the wider ecological environment

2023 2022

Description and Quantification of the Entity's Outputs

Dollar value of donations provided	17,139	25,193
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The quantification of McGuinness Institute's, the subsidiary, outcomes are as follows:

To build public policy capability in 18-25 year old's through employment

Description of Outputs	Actual 31 March 2023	Actual 31 March 2022
Number of employees between age of 18 to 25	14	9
Total number of employees	17	12
Percentage of personnel that has worked at the Institute that has subsequently been employed in public policy	0%	75%

To build public policy capability in 18-25 year olds through workshops

Description of Outputs	Actual 31 March 2023	Actual 31 March 2022
Number of participants at the 3 day workshop between the age of 18 to 25	0	0
Total workshop participants (including 1 day workshops)	0	19

To prepare non-partisan research and policy advice on New Zealand's long term future

Description of Outputs	Actual 31 March 2023	Actual 31 March 2022
Number of reports published during the year	0	0
Number of workshops held during the year	3	1
Number of working papers	13	12
Number of discussion papers	2	4
Number of think pieces	2	3
Number of submissions and proposals	12	9

Statement of Financial Performance

The McGuinness Foundation Trust For the year ended 31 March 2023

'How was it funded?' and 'What did it cost?'

	NOTES	2023	2022
Revenue			
Donations, fundraising and other similar revenue	1	855,806	706,794
Revenue from providing goods or services	1	1,228	1,169
Total Revenue		857,034	707,963
Expenses			
Volunteer and employee related costs	2	513,938	422,160
Costs related to providing goods or service	2	224,516	228,040
Grants and donations made	2	17,139	26,193
Other expenses	2	42,990	46,121
Total Expenses		798,584	722,514
Surplus/(Deficit) for the Year		58,451	(14,551)

Statement of Financial Position

The McGuinness Foundation Trust As at 31 March 2023

'What the entity owns?' and 'What the entity owes?'

	NOTES	31 MAR 2023	31 MAR 2022
Assets			
Current Assets			
Bank accounts and cash	3	55,340	4,998
Debtors and prepayments	3	26,079	16,819
Total Current Assets		81,418	21,817
Non-Current Assets			
Property, Plant and Equipment	4	128,925	43,313
Total Non-Current Assets		128,925	43,313
Total Assets		210,343	65,129
Liabilities			
Current Liabilities			
Creditors and accrued expenses	5	12,967	6,121
Employee costs payable	5	26,743	17,097
Loans	5	474,315	404,043
Total Current Liabilities		514,025	427,261
Total Liabilities		514,025	427,261
Total Assets less Total Liabilities (Net Assets)		(303,681)	(362,132)
Accumulated Funds			
Opening Balance		(362,132)	(347,581)
Accumulated surpluses		58,451	(14,551)
Total Accumulated Funds		(303,681)	(362,132)

Statement of Cash Flows

The McGuinness Foundation Trust For the year ended 31 March 2023

	2023	2022
Statement of Cash Flows		
Cash Flows from Operating Activities		
Donations, fundraising and other similar receipts	855,806	706,794
Receipts from providing goods or services	651	1,375
Payments to suppliers and employees	(757,807)	(673,372)
Donations or grants paid	(14,610)	(28,722)
Total Cash Flows from Operating Activities	84,040	6,075
Cash Flows from Investing and Financing Activities		
Proceeds from loans borrowed from other parties	70,272	8,990
Payments to acquire property, plant and equipment	(103,971)	(21,295)
Total Cash Flows from Investing and Financing Activities	(33,699)	(12,305)
Net increase/ (decrease) in cash	50,341	(6,230)
Cash and cash equivalents at beginning of period		
Cash balance	4,998	11,227
Total Cash and cash equivalents at beginning of period	4,998	11,227
Cash and cash equivalents at end of period		
Cash balance	55,339	4,998
Total Cash and cash equivalents at end of period	55,339	4,998
Net change in cash for period	50,341	(6,229)

Statement of Accounting Policies

The McGuinness Foundation Trust For the year ended 31 March 2023

'How did we do our accounting?'

Reporting entity

McGuinness Foundation Trust is a public benefit entity for the purposes of financial reporting in accordance with the Financial Reporting Act (2013).

This consolidated performance report for the year ended 31 March 2022 comprise McGuinness Foundation Trust ('the controlling entity') and its controlled entity McGuinness Institute Limited (together referred to as the 'Group') and individually as 'Group entities'.

Basis of Preparation

The group has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the group will continue to operate in the foreseeable future.

The Group financial statements are presented in accordance with PBESFR A (NFP) *Public Benefit Entity Simple Format Reporting - Accrual(Not-For-Profit)* (Tier 3 Framework).

Goods and Services Tax (GST)

The McGuinness Foundation Trust is not registered for GST, but the McGuinness Institute Limited is registered for GST. Therefore some amounts in the financial statements are stated both inclusive and exclusive of GST where appropriate, except for accounts receivable and payable, which are stated inclusive of GST

Presentation Currency

The financial statements are presented in New Zealand dollars (NZ\$) and all values are rounded to the nearest NZ\$, except where otherwise indicated.

Revenue Recognition

Donations are recorded as revenue when cash is received.

Sale of goods or services are recorded when the goods or services are sold.

Interest income is recorded as it is earned.

Other income is recorded as it is earned.

Income Tax

The group is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Property, Plant and Equipment

Property, plant and equipment is stated at historical cost less any accumulated depreciation and impairment losses. historical cost includes expenditure directly attributable to the acquisition of assets and includes the cost of replacements that are eligible for capitalisation when these are incurred.

All other repairs and maintenance expenditure is recognised in profit or loss as incurred.

Depreciation is calculated on a diminishing value basis over the estimated useful life of the asset. The following estimated depreciation rates have been used:

Fixtures & Fittings 0% - 60%

Shelving & Storage 10% - 16%

The Library 20% - 24%

Computer Equipment 50% - 67%

An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

Notes to the Performance Report

The McGuinness Foundation Trust For the year ended 31 March 2023

	2023	2022
1. Analysis of Revenue		
Donations, fundraising and other similar revenue		
Willis Bond & Co Limited	855,806	706,794
Total Donations, fundraising and other similar revenue	855,806	706,794
Revenue from providing goods and services		
Nation Dates Book Sales	1,071	1,169
Foresight Cards Sales	157	-
Total Revenue from providing goods and services	1,228	1,169
Total Analysis of Revenue	857,034	707,963
	2023	2022

2. Analysis of Expenses

Volunteer and employee related costs		
ACC	2,282	670
Entertainment	6,115	5,254
ipayroll fees	1,287	1,537
Salaries	496,830	411,489
Staff gift	3,527	1,009
Training and education	770	-
Travel - National	-	2,201
Travel - International	3,127	-
Total Volunteer and employee related costs	513,938	422,160
Costs related to providing goods or services		
Books Purchased	7,772	8,354
Cleaners & products	2,015	-
Client Gifts	1,959	3,091
Computer expenses	11,564	16,995
Conference expenses	-	159
Consulting and accounting	26,776	16,875
Cost of Publication	6,524	16,914
Design cost	773	-
Domain names	587	1,980
Editing	19,130	13,909
General expenses	-	1,506
Insurance	2,529	3,495
Job advertising	480	-
Light, power, heating	3,140	3,280
Long term insights briefing	-	79
Membership and subscription fees	11,029	12,650
Moving Expenses	19,196	-

	2023	2022
NZKS/Blenheim	-	1,069
Occupancy costs	63,241	81,794
Office expenses	7,207	4,776
Office Printer	19,603	15,792
Pharmacy	274	952
Postage, freight and courier	1,265	2,345
Publications	9,159	-
Repairs & Maintenance	-	3,371
Rounding	1	-
Security	714	787
Strategy Mapping Workshop	-	3,988
Sponsorships	-	5,000
Stationary and Medical	4,448	7,173
Telephone and internet	2,199	1,708
T-shirts	2,809	-
Website fees	123	-
Total Costs related to providing goods or services	224,516	228,040
Grants and donations made		
Donations made	17,139	26,193
Total Grants and donations made	17,139	26,193
Other expenses		
Bank fees	198	261
Depreciation	18,362	11,564
(Gain)/Loss on Disposal of Fixed Assets	-	3,717
Legal expenses	24,399	30,579
General expenses	31	-
Total Other expenses	42,990	46,121
Total Analysis of Expenses	798,584	722,514

	2023	2022
3. Analysis of Assets		
Bank accounts and cash		
McGuinness Foundation Trust	43,574	40
Kiwibank 00 account	5,746	222
Kiwibank 01 account	2,292	810
Paypal account	3,294	3,390
Petty Cash	433	536
Total Bank accounts and cash	55,340	4,998
Debtors and prepayments		
Bond -iPayroll	12,000	12,000
Accounts receivable	710	138
GST receivable	13,370	2,155
Prepayments	-	2,529
Total Debtors and prepayments	26,079	16,822
Total Analysis of Assets	81,418	21,819
	2023	2022

4. Property, Plant and Equipment

Furniture and Fixtures		
At cost	144,634	64,819
Less Accumulated Depreciation on Furniture and Fixtures	(58,972)	(54,237)
Total Furniture and Fixtures	85,662	10,582
Shelving and Storage		
At cost	23,015	23,015
Less Accumulated Depreciation on Shelving and Storage	(16,969)	(16,290)
Total Shelving and Storage	6,046	6,725
The Library		
At cost	14,082	50,145
Less Accumulated Depreciation on The Library	(576)	(43,241)
Total The Library	13,506	6,904
Computer Equipment		
At cost	63,082	46,100
Less Accumulated Depreciation on Computer Equipment	(39,371)	(26,999)
Total Computer Equipment	23,711	19,101
Total Property, Plant and Equipment	128,925	43,313

	2023	2022
5. Analysis of Liabilities		
Creditor and accrued expenses		
Accounts payable	12,967	6,121
Total Creditor and accrued expenses	12,967	6,121
Employee costs payable		
Accruals	26,743	17,096
Total Employee costs payable	26,743	17,096
Loans		
Mackford Holdings No.2 Limited	474,315	404,043
Total Loans	474,315	404,043
Total Analysis of Liabilities	514,025	427,261
	2023	2022
6. Accumulated Funds		
Opening balance	(362,132)	(347,581)
Accumulated surpluses	58,451	(14,551)
Total Accumulated Funds	(303,681)	(362,132)

7. Commitments

There are no commitments as at 31 March 2023 (Last year - nil).

8. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at 31 March 2023 (Last year - nil).

9. Related Parties

Mark McGuinness, who is a Trustee, is also a director of Willis Bond & Company Limited. The Trust received donations from Willis Bond & Company Limited during the year to the total of \$762,565 (2022: \$625,000).

Wendy McGuinness, who is a Trustee, is also a director of the company McGuinness Institute Limited that is 100% owned by the Trust.

McGuinness Institute Limited received donations from Willis Bond & Company Limited during the year to the total of \$30,000 (2022: nil), and occupancy costs amounting to \$63,241 (2022: \$ 81,794).

During 2023 FY Mackford Holdings No 5 Limited amalgamated with Mackford Holdings No 2 Limited

The Trustees' Mark McGuinness and Wendy McGuinness are also Directors of Mackford Holdings No.2 Limited. Mackford Holdings No.2 Limited has loaned funds to McGuinness Institute Limited during the year. The loan totaling \$474,315 as at 31 March 2023 (2022: \$404,044) is interest free and repayable on demand.

10. Occupancy Costs

During the year, as per prior years, Willis Bond & Company Limited made payments on behalf of McGuinness Institute Limited for occupancy costs encompassing rent, rates, landline and water cooler rental charges. These contributions by Willis Bond & Company Limited have been recognised as donations to the institute and the 'Occupancy Costs' are reported as a separate line item.

11. Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report (Last year - nil).

12. Ability to continue operating

The Trust has made a gain in the year of \$58,451 and has net liabilities of \$303,681

The validity of the going concern assumption on which this performance report is prepared depends on the continued financial support of Mackford Holdings No.2 Limited.

A letter of support has also been received from Mackford Holdings No.2 Limited confirming that they will continue to support McGuinness Foundation Trust, and will not call the loan unless they know that McGuinness Foundation Trust is in a position to pay the loan and their creditors as they fall due within the foreseeable future.